

TUESDAY, APRIL 26, 2016
CITY COUNCIL REVISED AGENDA
6:00 PM

- I. Call to Order.
- II. Pledge of Allegiance/Invocation (Councilman Hakeem).
- III. Minute Approval.
- IV. Special Presentation.

"Latin Festival 2016"
By Gladys Pineda-Loher

"Special Presentation"
By Chairman Moses Freeman

- V. Ordinances – Final Reading:

PUBLIC WORKS AND TRANSPORTATION

Transportation

- a. MR-2016-032 Scenic Land Company, LLC/Jack Lonas & Trusts (Abandonment). An ordinance closing and abandoning the 100 block of Dodson Road and all unopened and unnamed rights-of-way within the recorded, but undeveloped, Grubbs Subdivision, subject to certain conditions. (Recommended for approval by Transportation) (District 1)

- VI. Ordinances – First Reading:

CITY ATTORNEY'S OFFICE

- a. An ordinance to amend Chattanooga City Code, Part II, Chapter 11, adding Article XVII, to include regulations for the proper disposal of tires and registration of certain tire businesses and tire haulers within the City of Chattanooga. (Sponsored by Councilman Smith) (Revised)

- VII. Resolutions:

ECONOMIC AND COMMUNITY DEVELOPMENT

- a. A resolution authorizing the Administrator for the Department of Economic and Community Development to apply for and accept, if awarded, the Lead Based Paint Hazard Control (LBPHC) grant, with a minimum ten (10%) percent matching fund satisfied by the THDA program income, in the amount of \$100,000.00, for a total grant in the amount of \$1 million.

- b. [A resolution authorizing the Administrator for the Department of Economic and Community Development to apply for and accept, if awarded, a Land Water Conservation Fund Outdoor Recreation Legacy Partnership Program grant from the Tennessee Department of Environment and Conservation \(TDEC\), to increase recreational access in East Chattanooga to the South Chickamauga Creek Greenway and the conserved properties of Sherman Reservation and BillyGoat Hill, for an amount not to exceed \\$750,000.00. \(District 9\)](#)

HUMAN RESOURCES

- c. [A resolution authorizing the Director of Human Resources to enter into an agreement with Marathon Health to amend the Health Services Agreement which changes the second renewal period from twelve \(12\) months to sixteen \(16\) months, in the amount of \\$994,500.00.](#)

PUBLIC WORKS AND TRANSPORTATION

Public Works

- d. [A resolution authorizing the Administrator for the Department of Public Works to award Contract No. S-15-012-201 to Thomas Brothers Construction Company, Inc. of Hixson, Tennessee, East 14th Street Improvements and Streetscape, in the amount of \\$286,393.10, with a contingency amount of \\$30,000.00, for an amount not to exceed \\$316,393.10. \(District 8\)](#)
- e. [A resolution authorizing the Administrator for the Department of Public Works to enter into an agreement with Electrical & Electronic Controls, Inc. for professional services relative to Contract No. W-15-016-101, Short Circuit Study & Arc Flash Hazard Analysis for Pump Stations and Combined Sewer Overflow \(CSO\) Treatment Facilities, for an amount not to exceed \\$245,886.00.](#)
- f. [A resolution authorizing the Administrator for the Department of Public Works to execute an Agreement to Exercise Option to Renew for the Partnership Agreement with Chattanooga Flying Disc Club, for the renewal term of one \(1\) year, for the continued use and operations of all present and future disc golf courses at City public parks for daily use and tournament play.](#)

Transportation

- g. [A resolution authorizing the Mayor to apply for and, if awarded, accept a Transportation Investment Generating Economic Recovery \(TIGER\) Discretionary Grant from the United States Department of Transportation, for an amount not to exceed \\$64,676,000.00, with City matching funds of \\$25,000,000.00 through local and/or other grant funds to improve the existing Wilcox Tunnel and create a new tunnel. \(District 9\) \(Revised\)](#)

YOUTH AND FAMILY DEVELOPMENT

- h. **A resolution authorizing the Mayor to enter into a Right-of-Entry Permit and License Agreement with Exercise Equipment Installation with The Trust for Public Land and to accept a donation from The Trust for Public Land for three (3) fitness zones located at Brainerd, East Chattanooga, and Eastdale Youth and Family Development Centers, for a value of \$209,847.18. (Added by permission of Chairman Freeman)**

VIII. Departmental Reports:

- a) Police.
- b) Fire.
- c) Economic and Community Development.
- d) Youth and Family Development.
- e) Transportation.
- f) **Public Works.**
- g) Finance.
- h) IT.
- i) Human Resources.
- j) General Services.

IX. Purchases.

X. Other Business.

- a) **Liquor License (District 9):**

**Rajeskumar P. Chaudhari and
Jayendra Chaudhari
RJV Liquor
3404 Brainerd Road, Suite B
Chattanooga, TN**

XI. Committee Reports.

XII. Agenda Session for Tuesday, May 3, 2016.

XIII. Recognition of Persons Wishing to Address the Council on Non-Agenda Matters.

XIV. Adjournment.

TUESDAY, MAY 3, 2016
CITY COUNCIL AGENDA
6:00 PM

1. Call to Order.
2. Pledge of Allegiance/Invocation (Councilman Henderson).
3. Minute Approval.
4. Special Presentation.
5. Ordinances – Final Reading:

CITY ATTORNEY'S OFFICE

- a. [An ordinance to amend Chattanooga City Code, Part II, Chapter 11, adding Article XVII, to include regulations for the proper disposal of tires and registration of certain tire businesses and tire haulers within the City of Chattanooga. \(Sponsored by Councilman Smith\)](#)
6. Ordinances – First Reading:

CITY ATTORNEY'S OFFICE

- a. [An ordinance to amend Ordinance No. 13007 to change Section 5 only to reflect the general state election date as November 8, 2016.](#)

PUBLIC WORKS AND TRANSPORTATION

Public Works

- b. [MR-2016-021 Bobby Fairbanks \(Abandonment\). An ordinance closing and abandoning a sewer easement located at 7373 and 7385 Applegate Lane, subject to certain conditions. \(District 4\)](#)
- c. [MR-2016-022 Ashford Square Retirement Community \(Abandonment\). An ordinance closing and abandoning a sewer easement located at 7683 Shallowford Road, subject to certain conditions. \(District 4\)](#)
- d. [MR-2016-047 MAP Engineers c/o Mike Price and Peter Cory \(Abandonment\). An ordinance closing and abandoning a sewer easement located at 1813 Morris Hill Road, subject to certain conditions. \(District 4\)](#)
- e. [MR-2016-029 M&M Industries, Inc. \(Abandonment\). An ordinance closing and abandoning a sewer easement located at 6162 Enterprise Park Drive. \(District 5\)](#)

7. Resolutions:

ECONOMIC AND COMMUNITY DEVELOPMENT

- a. A resolution authorizing the Administrator for the Department of Economic and Community Development to award HOME Program funds for the purpose of creating affordable housing units to Habitat for Humanity of Greater Chattanooga for an amount up to \$100,000.00; Helen Ross McNabb for an amount up to \$150,000.00; and Tower Construction Company for an amount up to \$50,000.00, for a total amount not to exceed \$300,000.00.

MAYOR'S OFFICE

- b. A resolution confirming and approving the appointment of Vicky Gregg as a member of the Electric Power Board of Chattanooga from the effective date hereof until April 15, 2021, and thereafter until her successor is appointed and qualified.

POLICE

- c. A resolution authorizing the Chief of Police as part of the National Integrated Ballistic Information Network/Integrated Ballistic Information System (NIBIN/IBIS) to purchase from Ultra Electronics a Brasstrax Acquisition Station in the amount of \$137,805.00; a Safeguard Extended Warranty and Protection Plan in the amount of \$16,250.00; a LEICA Comparison Macroscope in the amount of \$70,000.00; and a Snail Bullet Trap in the amount of \$4,000.00, for the total amount of \$228,055.00.

PUBLIC WORKS AND TRANSPORTATION

Public Works

- d. A resolution authorizing the Mayor to execute an agreement with Hamilton County relative to the Courts Community Service Program for Fiscal Year 2016-2017, for an amount not to exceed \$60,000.00.

Transportation

- e. A resolution authorizing Hagaman Construction Company c/o Bennett Hagaman to use temporarily the right-of-way of the alley adjacent to 910 and 912 Young Avenue for secondary access to the properties, as shown on the maps attached hereto and made a part hereof by reference, subject to certain conditions. **(District 2)**
- f. A resolution authorizing Lavish Building and Design, LLC c/o Jared Chastain, agent for the property owner, Kristen Bragdon, to use temporarily the right-of-way on Normal Avenue adjacent to 918 Normal Avenue to install a parking pad, as shown on the maps attached hereto and made a part hereof by reference, subject to certain conditions. **(District 2)**

- g. [A resolution authorizing AMCA LP c/o David Roos to use temporarily the right-of-way located on Broad Street adjacent to 736 Broad Street to install a canopy and use of the right-of-way of Broad Street, West 8th Street, and Market Street adjacent to 736 Broad Street for a basement that extends into the right-of-way until a franchise agreement can be in place, as shown on the maps attached hereto and made a part hereof by reference, subject to certain conditions. \(District 7\)](#)
 - h. [A resolution authorizing the Administrator for the Department of Transportation to apply for and, if awarded, accept a grant from the Lyndhurst Foundation for the Chattanooga Bicycle Transit System infrastructure and promotion, for an amount not to exceed \\$200,000.00.](#)
8. Departmental Reports:
- a) Police.
 - b) Fire.
 - c) **Economic and Community Development.**
 - d) Youth and Family Development.
 - e) Transportation.
 - f) Public Works.
 - g) Finance.
 - h) IT.
 - i) Human Resources.
 - j) General Services.
9. Purchases.
10. Other Business.
11. Committee Reports.
12. Agenda Session for Tuesday, May 10, 2016.
13. Recognition of Persons Wishing to Address the Council on Non-Agenda Matters.
14. Adjournment.

Proposed City Council Purchases 04-26-16

DEPARTMENT REQUISITION NO.	ITEM DESCRIPTION	BIDS REQUESTED	BIDS RETURNED	LOWEST/BEST BIDDER	COST	FUND NAME	NOTES
R95148 PO527856 Public Works	Blanket Contract Renewal for Special Line and Tank Cleaning Services	8	7	Universal Service, Inc. 506 Gibson Pond Road Chattanooga, TN 37421	Estimated \$325,000 Annually	Interceptor Sewer Operations	Blanket contract renewal for Special Line and Tank Cleaning Services. There were 8 direct bid solicitations and we received 7 responses in the publically advertised bid proceedings. Universal Service, Inc., offered the best bid which meet specifications.
R55752 PO514934 Public Works	Blanket Contract Renewal for Biosolids Data Management System Support Services	8	1	Material Matters, Inc. P.O. Box 224 Elizabethtown, PA 17022	Estimated \$60,000 Annually	Interceptor Sewer Operations	Blanket contract renewal for Biosolids Data Management System Support Services. There were 8 direct bid solicitations and we received 1 responses in the publically advertised bid proceedings. Material Matters, Inc., offered the best bid which meet specifications.

R132696 Public Works	Purchase of eleven (11) Combination Air-Vacuum Relief Valves	8	3	Consolidated Pipe & Supply Co. 1332 Stuart Street Chattanooga, TN 37406	\$37,830.00	Interceptor Sewer Operations	Purchase of eleven (11) Combination Air-Vacuum Relief Valves. There were 8 direct bid solicitations and we received 3 responses in the publically advertised bid proceedings. Consolidated Pipe & Supply Co. offered the best bid which meet specifications.
R130018 General Services	Two New Blanket Contracts for Emergency Vehicle Lighting & Equipment	7	6	1. On-Duty Depot, Inc. 10741 Lexington Drive, Knoxville, TN 37932 2. Lee-Smith, Inc. 2600 8th Avenue, Chattanooga, TN 37407	Estimated \$200,000 Annually	General Fund	Two New Blanket Contracts for Emergency Vehicle Lighting & Equipment. There were 7 direct bid solicitations and we received 6 responses in the publically advertised bid proceedings. On-Duty Depot, Inc., and Lee-Smith, Inc. were the lowest responsible bidders that met requirements.
R129593 General Services	New Blanket Contract for Panasonic Arbitrator Cameras	-	-	Insight Public Sector, Inc. 6820 South Harl Avenue Tempe, AZ 85283	Estimated \$250,000 Annually	General Fund	New Blanket Contract for Panasonic Arbitrator Cameras. This Contract will utilize U.S. Communities Contract No. 4400006644. TCA 6-56-304.2 allows for this single source purchase, exempted from usual advertising and bidding requirements.
R96475 Economic and Community Development	Purchase of Accela Annual Maintenance and Support Renewal Fees	-	-	Accela, Inc. 2633 Camino Ramon, Suite 500 San Ramon CA 94583	\$94,210.57	General Fund	Purchase of Accela Annual Maintenance and Support Renewal Fees. This purchase is required to support the proprietary Accela Permit System Software. TCA 6-56-304.2 allows for this sole source purchase, exempted from usual advertising and bidding requirements.



City of Chattanooga

Mayor Andy Berke

April 14, 2016

Mr. Justin Holland, Administrator
Public Works Department
Development Resource Center
1250 Market Street – Suite 2100
Chattanooga, TN 37402

Subject: 527856 – Blanket Contract Renewal: Special Line and Tank Cleaning Services – Waste Resources Division - Public Works Department

Dear Mr. Holland:

Council approval is recommended to renew the blanket contract for Special Line and Tank Cleaning Services for the Waste Resources Division of the Public Works Department. This blanket contract with Universal Services Inc. started in July 2014 and to date has provided \$565,057 of line and tank cleaning services for Waste Resources. Annual usage of this blanket contract is expected to remain approximately \$325,000 per year.

I recommend renewing this blanket contract with Universal Services Inc. for a one (1) year term through July 2017. There are no remaining options for contract renewal beyond 2017.

Respectfully yours,

A handwritten signature in cursive script that reads "Bonnie Woodward".

Bonnie Woodward
Director of Purchasing

BW/gh



City of Chattanooga

Mayor Andy Berke

April 14, 2016

**Mr. Justin Holland, Administrator
Public Works Department
Development Resource Center
1250 Market Street – Suite 2100
Chattanooga, TN 37402**

**Subject: 514934– Blanket Contract Renewal: Biosolids Data Management System
Support Services – Waste Resources Division - Public Works Department**

Dear Mr. Holland:

Council approval is recommended to renew the blanket contract for Biosolids Data Management System Support Services for the Waste Resources Division of the Public Works Department. This blanket contract with Material Matters Inc. started in May 2012 and to date has provided \$226,486 of support services for Waste Resources. Annual usage of this blanket contract is expected to remain approximately \$60,000 per year.

I recommend renewing this blanket contract with Material Matters Inc. for a one (1) year term through May 2017. There are no remaining options for contract renewal beyond 2017.

Respectfully yours,

A handwritten signature in cursive script that reads "Bonnie Woodward".

**Bonnie Woodward
Director of Purchasing**

BW/gh



City of Chattanooga

Mayor Andy Berke

April 21, 2016

Mr. Justin Holland, Administrator
Public Works Department
Development Resource Center
1250 Market Street – Suite 2100
Chattanooga, TN 37402

Subject: 132696/304178 – Combination Air-Vacuum Relief Valves – Waste
Resources Division – Public Works Department

Dear Mr. Holland:

Council approval is recommended for the purchase of eleven (11) Combination Air-Vacuum Relief Valves for the Waste Resources Division of the Public Works Department.

The invitation to bid was sent to eight (8) vendors as well as formally advertised. Three (3) responses were received as shown below and on the attachment. Copies of the bids are retained on file and available for review in the Purchasing Office upon request.

<u>Bidder</u>	<u>Bid</u>
Consolidated Pipe & Supply Co.	\$37,830.00
Piping Supply Co..	\$38,462.06
Walter A. Wood Supply Co.	\$40,575.00

I recommend awarding this blanket contract to Consolidated Pipe & Supply Co. in the amount of \$37,830. Consolidated Pipe & Supply Co. offers the lowest and best bid which meets the specifications for the City of Chattanooga.

Respectfully,

A handwritten signature in cursive script that reads "Bonnie Woodward".

Bonnie Woodward
Director of Purchasing

Bid Tabulation -

RFQ # 304178

Combo Air-Vacuum Relief Valves

Item #	Quantity	Consolidated Pipe & Supply		Piping Supply		Walter A. Wood Supply Co.	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	5	2,690.00	13,450.00	2,725.26	13,626.30	2,875.00	14,375.00
2	2	3,640.00	7,280.00	3,683.15	7,366.30	3,885.00	7,770.00
3	2	4,110.00	8,220.00	4,156.84	8,313.68	4,385.00	8,770.00
4	2	4,440.00	8,880.00	4,577.89	9,155.78	4,830.00	9,660.00
Total			\$37,830.00		\$38,462.06		\$40,575.00

Combination Air Release Valves – Requisition 132696

Industrial Valve Sales & Service
P.O. Box 1456
Cleveland, TN. 37364

Walter A. Wood Supply Co.
4509 Rossville Blvd
Chattanooga, TN 37407

Grainger Industrial Supply
902 Creekside Dr.
Chattanooga, TN 37406

MSC Industrial Supply
4295 Cromwell Rd., Ste 307
Chattanooga, TN 37421

Applied Industrial Technologies
4295 Cromwell Rd., Ste 419
Chattanooga, TN 37421

Piping Supply
3008 N. Hickory St.
Chattanooga, TN 37406

Applied Valve Technology, Inc
1421 Latta St.
Chattanooga, TN 37406

Tencarva Machinery
4104 Cromwell Rd.
Chattanooga, TN 37421



City of Chattanooga

Mayor Andy Berke

April 21, 2016

Mr. Cary Bohannon
Director of General Services
General Services Department
274 East 10th Street
Chattanooga, TN 37402

Subject: 130018/304081 – Emergency Vehicle Lighting & Equipment –
Fleet Management – General Services Department

Dear Mr. Bohannon:

Council approval is recommended to issue two (2) blanket contracts for Emergency Vehicle Lighting & Equipment, Fleet Management, General Services Department. The contract will be for twelve (12) months with the option to renew for three (3) additional twelve (12) month terms. The estimated annual expenditure for this contract is \$200,000 annually.

The invitation to bid was sent to seven (7) vendors as well as formally advertised. Bids were received from six (6) vendors shown below. Bids are retained on file in the Purchasing Office for your review upon request.

Vendors

On-Duty Depot Inc.

Mountain View Ford, Inc.

Truckers Lighthouse, Inc.

Lee-Smith Inc.

Gall, LLC

ETI Lighting LLC, dba SoundOff Signal GSA

Page 2

Emergency Vehicle Lighting & Equipment

I recommend awarding blanket contracts for Emergency Vehicle Lighting & Equipment to On-Duty Depot Inc. and Lee-Smith, Inc. Mountain View Ford, Inc., the current vendor on Blanket PO#'s 519897 and 525827 for Lighting and Equipment, has provided slow performance and unsatisfactory customer service for the duration of these contracts. Consequently, the bids from On-Duty Depot Inc. and Lee-Smith Inc. are the best complete bids, with no product substitutions, meeting specifications for the City of Chattanooga.

Respectfully yours,



**Bonnie Woodward
Director of Purchasing**

BW/mlm

Attachments

**Bid Tabulation - Bid No. 304081/ Req No. 130018
Emergency Lighting & Equipment**

Item #	On-Duty Depot Inc		Mountain View Ford, Inc		ETI Lighting LLC, dba SoundOff Signal GSA		Galls, LLC		Lee-Smith, Inc		Truckers Lighthouse, Inc	
	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	10,191.10		10,519.75		11,177.61		11,181.96		11,304.16		12,856.88	
TOTAL		10,191.10		10,519.75		11,177.61		11,181.96		11,304.16		12,856.88
Contact:	David Wright	Jack Russell	Tom Brown	Stephanie Beckman	Aaron Smith	Jeff Lux						
Location:	10741 Lexington Drive Knoxville, TN 37932 net 30	301 E. 20th Street Chatt, TN 37408 net 45	3900 Central Parkway Hudsonville, MI 49426 .5%20net 30	1340 Russell Cave Road Lexington, KY 40505 net 30	2600 8th Avenue Chatt, TN 37407 net 10	1213-A Foster Avenue Nashville, TN 37210 net 30						
Pymt Terms:	Bid All Items No Subs	Line 59 - Says not a good number	Line 6 - Says N/A Line 11 is included with Line 10. Line 16 in included With Line 17.	No bid 11 lines	Bid All Items No Subs	Line 13 No Bid						



City of Chattanooga

Mayor Andy Berke

April 21, 2016

Mr. Cary Bohannon
Director of General Services
274 East 10th Street
Chattanooga, TN 37402

Subject: R129593 – Panasonic Arbitrator Cameras – Fleet Management – General Services

Dear Mr. Bohannon:

Council approval is recommended to issue a blanket contract for Panasonic Arbitrator Cameras for Fleet Management, General Services. This contract will be for three (3) years with the option for one (1) additional twelve (12) month term for an estimated annual amount not to exceed \$250,000 per year.

This blanket contract is from the U.S. Communities Contract No. 4400006644 to Insight Public Sector. U.S. Communities is a national cooperative purchasing program that combines the purchasing power of 90,000 public agencies and audit oversight to ensure rock-bottom government pricing commitments. This contract will coincide with the U.S. Communities contract that begins on May 1, 2016 through April 30, 2019 with the option for one (1) twelve (12) month renewal. A copy of the U.S. Communities contract is attached.

I recommend approval of this blanket contract to Insight Public Sector through U.S. Communities based on the cooperative purchase stated above for the City of Chattanooga.

Respectfully yours,

A handwritten signature in cursive script that reads "Bonnie Woodward".

Bonnie Woodward
Director of Purchasing

BW/mlm

Attachments



County of Fairfax, Virginia

To protect and enrich the quality of life for the people, neighborhoods and diverse communities of Fairfax County

FEB 23 2016

Insight Public Sector, Inc.
6820 South Harl Avenue
Tempe, Az 85283

Attention: Erica Falchetti

Reference: RFP 2000001701, Technology Products, Services, Solutions & Related
Products and Services

Dear Ms. Falchetti:

Acceptance Agreement

Contract Number: 4400006644

This acceptance agreement signifies a contract award for Technology Products, Services, Solutions and Related Products and Services. The period of the contract shall be from May 1, 2016 through April 30, 2019, with four one-year renewal options or any combination of time equally not more than four years.

The contract award shall be in accordance with:

- 1) This Acceptance Agreement;
- 2) The Attached Memorandum of Negotiations.

Please note that this is not an order to proceed. A Purchase Order constituting your notice to proceed will be issued to your firm. Please provide your Insurance Certificate according to Section 17 of the Fairfax County Contract, within 10 days after receipt of this letter. All questions in regards to this contract shall be directed to the Contract Specialist, Lonnette Robinson, at 703-324-3281 or via e-mail at Lonnette.Robinson@fairfaxcounty.gov.

Sincerely,

Cathy A. Muse, CPPO
Director/County Purchasing Agent

Department of Purchasing & Supply Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/dpsm

Phone 703-324-3201, TTY: 1-800-828-1140, Fax: 703-324-3228



County of Fairfax, Virginia

To protect and enrich the quality of life for the people, neighborhoods and diverse communities of Fairfax County

MEMORANDUM OF NEGOTIATIONS RFP2000001701

The County of Fairfax (hereinafter called the County) and Insight Public Sector, Inc., (hereinafter called the "Contractor") agree to the following negotiated issues. The issues listed below shall be part of any subsequent contract.

- a. The County's Request for Proposal RFP2000001701 and all Addenda;
- b. The Contractor's Technical and Cost Proposals dated September 21, 2015;
- c. The Contractor's Functional Roles per Labor Category dated December 2, 2015
- d. The Geographic Market Tiers dated 12/10/2015;
- e. This Memorandum of Negotiation;
- f. County purchase order;
- g. Any amendments subsequently issued.

In addition, the County and the Contractor agree to the following:

1. Insight is awarded a contract for the following sections of the RFP:
 - 3.1.1 Technology Products
 - 3.1.2 Technology Services and Solutions
 - 3.1.3 Cisco Products, Services and Solutions
 - 3.1.4 HP Products, Services and Solutions
 - 3.1.5 Dell Products, Services and Solutions
 - 3.1.6 Panasonic Products, Services and Solutions
 - 3.1.7 EMC² Products, Services and Solutions
 - 3.1.8 CommVault Products, Services and Solutions
 - 3.1.9 Symantec Products, Services and Solutions
 - 3.1.10 Veritas Products, Services and Solutions
 - 3.1.11 VMWare Products, Services and Solutions
 - 3.1.12 Apple Products, Services and Solutions
 - 3.1.15 Microsoft Products, Services and Solutions
 - 3.1.16 Citrix Products, Services and Solutions
 - 3.1.17 NetApp Products, Services and Solutions
 - 3.1.18 Related Products, Services and Solutions
2. Participating Public Agencies reserve the right to request pricing with both service pricing methodologies: Service Category Rates and Time and Material Rates.
3. Pricing discount for Cisco hardware/software is 36% off MSRP for both government and education. Discounts are minimum discounts.

Department of Purchasing & Supply Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013
Website: www.fairfaxcounty.gov/dpsm
Phone 703-324-3201, TTY: 1-800-828-1140, Fax: 703-324-3228

4. Any discounts are minimum discounts and any rates are not-to-exceed rates.
5. Contractor will offer Public Agencies the lowest possible price for which they are eligible under any contract available to the customer through this contract award. Insight will check for lowest possible price when an order is placed.
6. Any End User License Agreements (EULA's) referenced in Contractor's proposal is not incorporated as a part of the contract.
7. The Lead Public Agency acknowledges for itself and on behalf of each Participating Public Agency electing to procure under the Master Agreement that it may be required to execute one or more applicable Contractor standard contract documents if and when it orders one or more technology product, service/solution. At the time that an order for a technology product, service/solution is placed by a Public Agency, the Public Agency will review the applicable standard contract document(s) and, if acceptable to each particular Public Agency, complete and sign such document(s). Contractor agrees and acknowledges that if and when an order for one or more technology product, service/solution is placed by Lead Public Agency, Contractor may be required to execute a Contract Addendum substantially in the form attached hereto as License Agreement Addendum.
8. In the event that additional third-party products are procured under the Contract, the Contractor agrees to provide a copy of any and all applicable third-party agreements for review by the County. The County reserves the right to negotiate the terms and conditions of the third-party agreements associated with the use of the third-party products prior to issuing the purchase order for additional products.
9. The parties agree that any Statement/Scope of Work (SOW) and/or Service Level Agreement will be subject to negotiations and will be binding upon the parties and set forth in a written amendment to the Contract signed by the County Purchasing Agent and the Contractor.

ACCEPTED BY:



Kenneth Lamneck, Chief Executive Officer
Insight Public Sector, Inc.

2/9/10
Date



Cathy A. Muse, CPPO, Director
Department of Purchasing and Supply Management

2/22/16
Date

LICENSE AGREEMENT ADDENDUM

Fairfax County (hereinafter referred to as "the County") and Insight Public Sector, Inc. ("Supplier"), a business incorporated in Illinois, F.E.I.N. 36-3949000, having its principal place of business at 6820 S. Harl Ave., Tempe, Arizona 85283 are this day entering into a contract and, for their mutual convenience, the parties are using the standard form contracts provided by Supplier. This addendum, duly executed by the parties, is attached to and hereby made a part of Supplier's standard form contracts and together shall govern the use of any and all Technology Product, Services and Solutions licensed by the County whether or not specifically referenced in the order document.

As used herein, the term "contract" shall mean Supplier's standard form contract(s) and any and all exhibits and attachments thereto, and any additional terms and conditions incorporated or referenced therein. The term(s) "Customer," "You," and/or "you," as used in the contract(s), shall mean, as applicable, Fairfax County, or any of its officers, directors, agents or employees.

Supplier's standard form contracts are, with the exceptions noted herein, acceptable to the County. Nonetheless, because certain standard clauses that may appear in, or be incorporated by reference into, Supplier's standard form contract(s) cannot be accepted the County, and in consideration of the convenience of using those forms, and this form, without the necessity of specifically negotiating a separate contract document, the parties hereto specifically agree that, notwithstanding any provisions appearing in the attached Supplier's standard form contract(s), none of the following shall have any effect or be enforceable against the County or any of its officers, directors, employees or agents:

1. Requiring the application of the law of any state other than the Commonwealth of Virginia in interpreting or enforcing the contract or requiring or permitting that any dispute under the contract be resolved in any court other than a circuit court of the Commonwealth of Virginia;
2. Requiring any total or partial compensation or payment for lost profit or liquidated damages by the County, or its officers, directors, employees or agents if the contract is terminated before its ordinary period;
3. Imposing any interest charge(s) contrary to that specified by § 2.2-4352 of the Code of Virginia;
4. Requiring the County to maintain any type of insurance either for the benefit of the County or for Supplier's benefit;
5. Granting Supplier a security interest in property of the County or the Commonwealth or any of their officers, directors, employees or agents;
6. Requiring the County or any of its officers, directors, employees or agents to indemnify or to hold harmless Supplier for any act or omission;
7. Limiting or adding to the time period within which claims can be made or actions can be brought (Reference Code of Virginia §8.01 et seq.);
8. Limiting selection and approval of counsel and approval of any settlement in any claim arising under the contract and in which the County or any of its officers, directors, employees or agents is a named party;
9. Binding the County or any of its officers, directors, employees or agents to any arbitration or to the decision of any arbitration board, commission, panel or other entity;

10. Obligating the County, or any of its officers, directors, employees or agents, to pay costs of collection or attorney's fees;
11. Requiring any dispute resolution procedure(s) other than those in accordance with the Fairfax County Purchasing Resolution and the Code of Virginia;
12. Permitting Supplier to access any County records or data, except pursuant to court order, or as required by law;
13. Permitting Supplier to use any information provided by the County except for Supplier's own internal administrative purposes, or as required by law;
14. Requiring the County to limit its rights or waive its remedies at law or in equity, including the right to a trial by jury; and
15. Bestowing any right or incurring any obligation that is beyond the duly granted authority of the undersigned representative of the County to bestow or incur on behalf of the County.
16. Establishing a presumption of severe or irreparable harm to Supplier by the actions or inactions of the County;
17. Limiting the liability of Supplier for property damage or personal injury;
18. Permitting Supplier to assign, subcontract, delegate or otherwise convey the contract, or any of its rights and obligations thereunder, to any entity without the prior written consent of the County except as follows: Supplier may assign all or any of its rights and obligations to a third party as a result of a merger or acquisition or sale of all or substantially all of its assets to such third party provided assignee agrees in writing to be bound by the terms and conditions set forth in the contract and provided such third party is a U.S.-based entity or maintains a registered agent and a certification of authority to do business in Virginia, or to an affiliate of Supplier, provided Supplier remains liable for affiliate's compliance with the terms and conditions set forth in this Contract;
19. Not complying with contractual provisions 1, 8, 10, 11, 12, and 13 at the following URL, which are mandatory provisions, required by law or by the Fairfax County Purchasing Resolution, which are hereby incorporated by reference: <http://www.fairfaxcounty.gov/purchasing/po/termsandcondition.htm>.

The terms and conditions in documents posted to the aforementioned URL are subject to change pursuant to action by the legislature of the Commonwealth of Virginia or a change in the Fairfax County Purchasing Resolution as adopted by the Fairfax County Board of Supervisors. Software Publisher is advised to check the URL periodically;
20. Not complying with the contractual claims provision of the Fairfax County Purchasing Resolution which is also incorporated by reference;
21. Enforcing the United Nations Convention on Contracts for the International Sale of Goods and all other laws and international treaties or conventions relating to the sale of goods. They are expressly disclaimed. UCITA shall apply to this contract only to the extent required by § 59.1-501.15 of the Code of Virginia;
22. Not complying with all applicable federal, state, and local laws, regulations, and ordinances;
23. Requiring that the County waive any immunity to which it is entitled by law;

24. Requiring that the County, which is tax exempt, be responsible for payment of any taxes, duties, or penalties;
25. Requiring or construing that any provision in this contract conveys any rights or interest in County data to Supplier;
26. Obligating the County beyond approved and appropriated funding. All payment obligations under this contract are subject appropriations by the Fairfax County Board of Supervisors for this purpose. In the event of non-appropriation of funds for the items under this contract, the County may terminate, in whole or in part, this contract or any order, for those goods or services for which funds have not been appropriated. This may extend to the renewal of maintenance services for only some of the licenses granted by Supplier. Written notice will be provided to the Supplier as soon as possible after legislative action is completed. There shall be no time limit for termination due to termination for lack of appropriations;
27. Permitting unilateral modification of the contract by Supplier;
28. Permitting unilateral termination by Supplier of the contract or the licenses granted thereunder, or permitting suspension of services by Supplier, except pursuant to an order from a court of competent jurisdiction, or as required by law;
29. Requiring or stating that the terms of the Supplier's standard form contract shall prevail over the terms of this addendum in the event of conflict;
30. Renewing or extending the contract beyond the initial term or automatically continuing the contract period from term to term;
31. Requiring that the contract be "accepted" or endorsed by the home office or by any other officer subsequent to execution by an official of the County before the contract is considered in effect;
32. Delaying the acceptance of the contract or its effective date beyond the date of execution;
33. Defining "perpetual" license rights to have any meaning other than license rights that exist in perpetuity unless otherwise terminated in accordance with the applicable provisions of the contract;
34. Permitting modification or replacement of the contract pursuant to any new release, update or upgrade of Software or subsequent renewal of maintenance. If Supplier provides an update or upgrade subject to additional payment, the County shall have the right to reject such update or upgrade;
35. Requiring purchase of a new release, update, or upgrade of Software or subsequent renewal of maintenance in order for the County to receive or maintain the benefits of Supplier's indemnification of the County against any claims of infringement on any third-party intellectual property rights;
36. Prohibiting the County from transferring or assigning to any entity the contract or any license pursuant to the contract;
37. Granting Supplier or an agent of Software Publisher the right to audit or examine the books, records, or accounts of the County other than as may be required by law;

The parties further agree as follows:

38. Supplier warrants that it is the owner of the Software or otherwise has the right to grant to the County the license to use the Software granted hereunder without violating or infringing any law, rule, regulation, copyright, patent, trade secret or other proprietary right of any third party.
39. Supplier agrees to indemnify, defend and hold harmless the County or its officers, directors, agents and employees ("County's Indemnified Parties") from and against any and all third party claims, demands, proceedings, suits and actions, including any related liabilities, obligations, losses, damages, fines, judgments, settlements, expenses (including attorneys' and accountants' fees and disbursements) and costs (each, a "Claim" and collectively, "Claims"), incurred by, borne by or asserted against the County's Indemnified Parties to the extent such Claims in any way relate to, arise out of or result from: (i) any intentional or willful conduct or negligence of any employee or subcontractor of Supplier, (ii) any act or omission of any employee or subcontractor of Supplier, (iii) breach of any representation, warranty or covenant of Supplier contained herein, (iv) any defect in the Software, or (v) any actual or alleged infringement or misappropriation of any third party's intellectual property rights by any of the Software. Selection and approval of counsel and approval of any settlement shall be accomplished in accordance with all applicable laws, rules and regulations. In all cases the selection and approval of counsel and approval of any settlement shall be satisfactory to the County against whom the claim has been asserted. This indemnification provision shall supersede any infringement indemnification provision set forth Supplier's standard form contract(s). No limitation of liability provision included in the contract shall apply to Supplier's indemnification obligations under this paragraph.
40. The County shall not be required to maintain as confidential any information, data, or records that have not been properly designated as trade secret or proprietary information pursuant to Va. Code Ann. § 2.2-4342(F) and are not otherwise exempted from the provisions of the Virginia Freedom of Information Act, Va. Code Ann. § 2.2-3700, *et seq.*
41. All information provided by the County pursuant to the contract shall be treated as confidential information and shall not be disclosed by Supplier, its employees, agents or subcontractors, except as specifically set forth in the contract documents. The County's confidential information shall include, but shall not be limited to: (a) Protected Health Information, as defined in HIPAA, which shall be subject to the County Business Associate Agreement, if applicable; and (b) any personally identifiable information included in information provided by the County.

Supplier shall indemnify and hold the County harmless including, its officers, trustees, employees, and agents, from any and all claims, penalties, fines, costs, liabilities or damages, including but not limited to reasonable attorney fees, incurred by the County as a direct result of the acts or omissions of Supplier, its employees, officials, agents, or subcontractors that cause a failure to maintain confidentiality of information as required under the contract and applicable law, including but not limited to breach of HIPAA requirements and unauthorized access to, or failure to maintain confidentiality of, personally identifiable information. Supplier will promptly provide notice to the County of any breach of security or confidentiality of information provided by the County and shall be responsible for actions required to cure such breach resulting from Supplier's action or inaction. This indemnity obligation is supplemental to any other indemnification obligation set forth in this Addendum. No limitation of liability provision included in the contract shall apply to Supplier's indemnification obligations under this paragraph.

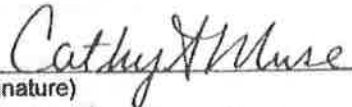
This contract, consisting of this Fairfax County License Agreement Addendum and the Supplier's standard form contract and any and all exhibits and attachments thereto, and any additional terms and conditions incorporated or referenced therein, constitute the entire agreement between the parties and may not be waived or modified except by written agreement between the parties.

IN WITNESS WHEREOF, the parties have caused this contract to be duly executed as of the last date set forth below by the undersigned authorized representatives of the parties, intending thereby to be legally bound.

Inseight Public Sector, Inc.

Fairfax County

By: 
(Signature)

By: 
(Signature)

Name: Kenneth Lamneck
(Print)

Name: Cathy A. Muse
(Print)

Title: Chief Executive Officer

Title: Director/County Purchasing Agent

Date: 2/8/2016

Date: 2/22/16



NOTICE OF AWARD

Date: **FEB 23 2016**

CONTRACT TITLE: Technology Products, Services, Solutions, and Related Products and Services
CONTRACT NUMBER: 4400006644
RFx: RFP2000001701
NIGP CODES: 20453, 20454, 20464, 20491, 20625, 20654, 20656, 20678, 20687, 20811, 20827, 83885, 91828, 92024, 92031, 92037, 92045, 92047
CONTRACT PERIOD: May 1, 2016 through April 30, 2019
RENEWALS: Four (4) optional one year renewals
(or any combination of time equally not more than four years)
SUPERSEDES CONTRACT: 4400001195
CONTRACTOR: Insight Public Sector, Inc.
6820 South Harl Avenue
Tempe, AZ 85283
SUPPLIER CODE: 1000000125

Contact: Erica Falchetti
Telephone: (800) 467-4448 x3071
E-mail: Erica.Falchetti@insight.com

TERMS: Net 30 Days

FOB: Destination

PRICES: See <https://www.insight.com/insightweb/welcome> and the Attached Pricing Summary

DPSM CONTACT: Lonnette Robinson, Contracts Specialist Supervisor
Telephone: 703-324-3281; TTY: 711
Fax: 703-324-3228
E-mail: Lonnette.Robinson@fairfaxcounty.gov

ORDERING INSTRUCTIONS:

Any County Department may enter into FOCUS (Fairfax County Unified System) a shopping cart indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10k) will be routed to DPSM and a purchase order will be executed.

Lonnette Robinson
Contracts Specialist Supervisor

DISTRIBUTION:
Finance – Accounts Payable/e
DIT – Tonya Mills/e

DIT – Ron Shoram/e
DPSM, ACS Team 1 – J. Waysome-Tomlin

Department of Purchasing & Supply Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013
Website: www.fairfaxcounty.gov/dpsm
Phone 703-324-3201, TTY: 1-800-828-1140, Fax: 703-324-3228

PRICING SUMMARY

Cisco Product Line	Discount off MSRP (Government)		Discount off MSRP (Education)
Hardware/Software	36%		36%
Learning Credits	0%		0%
Cisco Technical and Maintenance Services (SKU based)	8%		8%
Cisco / Insight Advanced / Technical Services (SOW based)	0%		0%
SMARTnet	Incumbent	Non-Incumbent	All
	16%	8%	28%

Publisher	Cost Plus %
Microsoft	3.50%

PRICING SUMMARY

Percent Discount from Insight Price List:

Product Category	Description	Discount %	
Cabling	Cables	8.9%	
	Cables Custom	8.1%	
Cloud	Cloud	1.0%	
Imaging & Displays	Displays	1.5%	
	Display Accessories	3.4%	
	Projectors	3.3%	
	Projector Accessories	3.3%	
	Imaging Digital Cameras	2.9%	
	Imaging Camcorders	2.8%	
	Imaging Scanners	2.9%	
	Imaging Accessories	5.0%	
	Personal Computing	Modems	3.1%
Notebook Batteries		2.9%	
System Components		3.6%	
Keyboards & Mice		1.8%	
Desktops		0.2%	
Desktop Accessories		5.4%	
Notebooks		1.2%	
Notebook Accessories		3.8%	
Handhelds		2.8%	
Handheld Accessories		5.4%	
Mobile Phones		0.0%	
Mobile Phone Accessories		0.0%	
Memory Desktop		4.3%	
Memory Notebook		4.2%	
Memory Flash		4.4%	
Printing/Imaging		Memory Printer/Fax	3.5%
		Printers Inkjet	1.7%
	Printers Laser	1.5%	
	Printers Dot Matrix	1.8%	
	Multi-Function	1.9%	
	Fax Machine	1.9%	
	Printers Wide Format	1.1%	
	Printers Label	3.4%	
	Printer Consumables	3.9%	
	Cables Printer	6.9%	
Printer Accessories	3.6%		

PRICING SUMMARY

Product Category	Description	Discount %	
Printing/Imaging	POS Scanners	3.6%	
	POS Displays	3.8%	
	POS Accessories	4.1%	
Power Related	Power UPS	1.3%	
	Power Surge Protectors	5.5%	
	Power Data Center	3.0%	
	Power Accessories	4.6%	
Networking	Memory Networking	4.0%	
	Network Video	2.8%	
	Wireless LAN Accessories	3.1%	
	Wireless Accessories	3.4%	
	Repeaters & Transceivers	2.7%	
	10/100 Hubs & Switches	1.5%	
	Gigabit Hubs & Switches	2.4%	
	KVM	4.1%	
	Bridges & Routers	2.5%	
	Intrusion Detection	2.9%	
	Hardware Firewalls	2.7%	
	Telephony	2.0%	
	Network Adapters	2.9%	
	Networking Accessories	4.5%	
	Networking Warranties	2.8%	
	Networking Communication	2.9%	
	Network Testing Equipment	2.3%	
	Servers & Data Center	Memory Server	4.0%
		Servers 1 Processor	3.0%
Servers 2 Processor		2.3%	
Servers 4+ Processor		2.4%	
Servers Tower		2.4%	
Servers Blade		2.8%	
Server Accessories		2.9%	
Servers Unix		2.1%	
Storage & Data Management	Hard Disks Fibre Channel	2.7%	
	Hard Disks IDE/ATA/SAT	6.2%	
	Hard Disks Notebook	2.8%	
	Hard Disks SCSI	2.5%	
	Hard Disks External	2.7%	
	Disk Arrays	2.8%	
	Disk Arrays JBOD	2.8%	
Drives Removable Disk	3.4%		

PRICING SUMMARY

Product Category	Description	Discount %
Storage & Data Management (cont.)	Tape Drives DLT	2.9%
	Tape Drives DAT	2.8%
	Drives Magneto-Optic	2.7%
	Tape Drives SDLT	2.8%
	Tape Drives LTO/Ultra	2.9%
	Tape Drives Travan	2.8%
	Tape Drives 4mm	2.8%
	Tape Drives 8mm/VXA	4.8%
	Tape Drives AIT	2.5%
	Tape Autoloaders DLT	2.3%
	Tape Autoloaders DAT	2.8%
	Tape Autoloaders LTO	2.3%
	Tape Autoloaders AIT	2.8%
	Optical Drives CD-ROM	2.5%
	Optical Drives CD-RW	2.7%
	Optical Drives DVD/CD	0.3%
	Optical Drives DVD-R	3.1%
	Optical Drives DVD-R	2.8%
	Adapters Fibre Channel	2.5%
	Adapters FireWire/US	1.2%
	Adapters IDE/ATA/SAT	3.2%
	Adapters RAID	2.5%
	Adapters SCSI	0.3%
	Storage NAS	2.3%
	Storage SAN	2.7%
	Storage Accessories	3.2%
	Media 4mm Tape	4.8%
	Media AIT Tape	4.5%
	Media Optical	4.7%
	Media DAT Tape	4.8%
	Media DLT Tape	4.2%
	Media LTO/Ultrium Tape	4.0%
Media Magneto-Optical	4.2%	
Media SLR Tape	4.5%	
Media Travan Tape	4.5%	
Media VXA Tape	4.0%	
Media Zip	4.0%	
Software	Software Computer Security	2.8%
	Software Backup	2.8%
	Software Financial	2.8%

PRICING SUMMARY

Product Category	Description	Discount %
Software (cont.)	Software Spreadsheet	2.8%
	Software Business Application	2.8%
	Software Personal Organization	2.8%
	Software Cloning	2.8%
	Software Report Analysis	2.8%
	Software Handheld	2.8%
	Software Flow Chart	2.8%
	Software Word Processing	2.8%
	Software Barcode/OCR	2.8%
	Software CAD/CAM	2.8%
	Software Database	2.8%
	Software Web Development	2.8%
	Software Development	2.8%
	Software Collaboration	2.8%
	Software Graphic Design	2.8%
	Software Virtualization	2.8%
	Software Network OS	2.8%
	Software OS	2.8%
	Software Reference	2.8%
	Software Warranties	2.8%
	Software Utilities	2.8%
	Licensing Computer Security	2.0%
	Licensing Backup	2.0%
	Licensing Financial	2.0%
	Licensing Spreadsheet	2.0%
	Licensing Business Application	2.0%
	Licensing Personal Organization	2.0%
	Licensing Cloning	2.0%
	Licensing Report Analysis	2.0%
	Licensing Handheld	2.0%
	Licensing Flow Chart	2.0%
	Licensing Word Processing	2.0%
	Licensing Barcode/OC	2.0%
	Licensing CAD/CAM	2.0%
	Licensing Database	2.0%
	Licensing Web Development	2.0%
	Licensing Development	2.0%
	Licensing Collaboration	2.0%
Licensing Graphic Design	2.0%	
Licensing Virtualization	2.0%	

PRICING SUMMARY

Product Category	Description	Discount %
Software (cont.)	Licensing Network OS	2.0%
	Licensing OS	2.0%
	Licensing Reference	2.0%
	Licensing Warranties	2.0%
	Licensing Utilities	2.0%
Services	Service Parts	3.6%
	Miscellaneous Solutions	0.7%
	Service Charge	0.7%
	Managed Services	0.7%
	Lab Fees	0.7%
	PC Lab Order Service	0.7%
	Internal Lab Service	0.7%
	Advanced Integration	0.7%
	Electronic Services	0.7%
	Asset Disposal	0.7%
	Asset Management	0.7%
Training	Training Courses	0.7%
	Training Reference	0.7%
Warranties	Warranties Physical	1.5%
	Warranties Electronic	1.5%
	Complex Warranties	1.5%

PRICING SUMMARY

	Service Categories	Discount off MSRP
Consulting Services		15%
	<p>Consulting Services focus on assisting clients with the development of specific strategies, assessments, planning, design and implementation of solutions. These services include (but are not limited to): Collaboration, Data Protection, Data Center, Insight:License Advisor (I:LA), Networking, Office Productivity, SAM Services and Cloud Professional Services.</p>	
Deployment Services		15%
	<p>Deployment Services focus on assisting clients in deploying and maintaining their IT environment. Services involved include (but are not limited to) helping our clients successfully manage every component of their deployment project to ensure project timelines, budgetary requirements, and customer satisfaction goals are met or exceeded. These services include both single and multi-site deployments.</p>	
Out-sourced Programs		15%
	<p>Insight's Out-sourced Programs provide on premise (on-site) and centralized (managed) resources to effectively selective-source IT lifecycle functions. Through these services, Insight provides our clients with support and management of their enterprise IT assets with published SLA's and flexible pricing options such as fixed, per-unit, per-seat or monthly. Services typically include service desk, hardware and software provisioning, desk-side support, infrastructure support, warehousing & logistics, and centralized device repairs.</p>	
Maintenance Services		10%
	<p>For clients who need specific assistance with managing portions of their IT infrastructure, Insight offers our maintenance services programs. These include both Field and Remote Based service options.</p>	
Lab/Integration Services		1%
	<p>Leverage Insight's certified technicians to perform a wide variety of services from software imaging and hardware configuration to complex builds of rack servers and networks in Insight's state-of-the-art ISO 9001:2008 certified labs. We offer the highest level of customization possible including large-scale rollouts of workstations, servers and connectivity equipment, as well as hot-swap programs.</p>	
IT Asset Disposal		1%
	<p>Insight's Asset Disposal Service consists of a comprehensive end-to-end Asset Disposition program for a wide variety of electronic materials. This service allows our clients to responsibly and securely dispose of their obsolete IT asset inventory.</p>	
Service Desk		1%
	<p>Insight's Service Desk is a global, cost-effective, 24x7x365 staffed solution with the flexibility and scalability designed to meet business requirements and support end users effectively. Support services can be provided as a remote service from one of our on-shore services centers, as a dedicated on-site service, or as a hybrid model.</p>	

PRICING SUMMARY

Service Categories	Discount off MSRP
Remote Network and Security Managed Services	1%
Through our Remote Networking Services, Insight provides our clients with 24/7 proactive monitoring and management of client network infrastructure which includes expert troubleshooting, network project support, day-to-day administration and operational reporting.	
Other Services Not Listed Above	1%
As may be offered by Insight from time to time.	

Insight MSRP

Contract Price

Labor Category

Functional Roles
(Sample Titles)

Market Tier

Discount off MSRP

Market Tier

Labor Category	Functional Roles (Sample Titles)	Insight MSRP				Discount off MSRP	Contract Price			
		Tier 1	Tier 2	Tier 3	Tier 4		Tier 1	Tier 2	Tier 3	Tier 4
A	Business Analyst I, Project Coordinator (Technical), Service Technician	\$57.60	\$61.20	\$78.00	\$79.56	15%	\$48.96	\$52.02	\$66.30	\$67.63
B	Business Analyst II, Service Technician Sr.	\$63.60	\$67.20	\$74.40	\$87.36	15%	\$54.06	\$57.12	\$63.24	\$74.26
C	Supervisor Services, Project Coordinator Sr. (Technical), Business Analyst Sr.	\$79.20	\$80.40	\$104.40	\$104.52	15%	\$67.32	\$68.34	\$88.74	\$88.84
D	Engineer	\$90.00	\$91.20	\$112.80	\$118.56	15%	\$76.50	\$77.52	\$95.88	\$100.78
E	Project Manager (Technical)	\$108.00	\$108.00	\$135.60	\$140.40	15%	\$91.80	\$91.80	\$115.26	\$119.34
F	Consultant I	\$150.00	\$156.00	\$174.00	\$202.80	20%	\$120.00	\$124.80	\$139.20	\$162.24
G	Engineer Sr.	\$126.00	\$127.20	\$157.20	\$165.36	15%	\$107.10	\$108.12	\$133.62	\$140.56
H	Project Manager Sr. (Technical), Manager Services	\$144.00	\$150.00	\$182.40	\$195.00	15%	\$122.40	\$127.50	\$155.04	\$165.75
I	Project Coordinator (Consulting), Consultant II, Consultant I (Contact Center)	\$174.00	\$180.00	\$198.00	\$234.00	15%	\$147.90	\$153.00	\$168.30	\$198.90
J	Consultant Sr., Consultant II (Contact Center)	\$198.00	\$210.00	\$234.00	\$273.00	20%	\$158.40	\$168.00	\$187.20	\$218.40

PRICING SUMMARY

Labor Category	Functional Roles (Sample Titles)	Insight MSRP				Discount off MSRP	Contract Price			
		Tier 1	Tier 2	Tier 3	Tier 4		Tier 1	Tier 2	Tier 3	Tier 4
K	Project Coordinator Sr. (Consulting), Sr. Manager Services	\$198.00	\$201.60	\$211.20	\$262.08	15%	\$168.30	\$171.36	\$179.52	\$222.77
L	Architect I, Manager Programs, Project Manager (Consulting)	\$210.00	\$222.00	\$246.00	\$288.60	15%	\$178.50	\$188.70	\$209.10	\$245.31
M	Architect II, Project Manager Sr. (Consulting)	\$234.00	\$246.00	\$270.00	\$319.80	15%	\$198.90	\$209.10	\$229.50	\$271.83
N	Architect Sr., Architect I (Contact Center)	\$258.00	\$270.00	\$300.00	\$351.00	15%	\$219.30	\$229.50	\$255.00	\$298.35
O	Architect II (Contact Center)	\$300.00	\$300.00	\$300.00	\$300.00	15%	\$255.00	\$255.00	\$255.00	\$255.00
P	Sr. Architect (Contact Center)	\$330.00	\$330.00	\$330.00	\$330.00	15%	\$280.50	\$280.50	\$280.50	\$280.50
Q	Specialty	\$370.50	\$390.00	\$432.90	\$507.00	15%	\$314.93	\$331.50	\$367.97	\$430.95

PRICING SUMMARY

Geographic Market Tiers – Updated 12/10/15 Tier 1	Tier 2	Tier 3	Tier 4
Atlanta, GA Austin, TX Charlotte, NC Columbus, OH Dallas, TX El Paso, TX Fort Worth, TX Houston, TX Indianapolis, IN Jacksonville, FL Louisville, KY Memphis, TN Nashville, TN Oklahoma City, OK Omaha, NE San Antonio, TX St. Louis, MO Tampa, FL Tulsa, OK Wichita, KS	Albuquerque, NM Arlington, TX Bakersfield, CA Cleveland, OH Colorado Springs, CO Denver, CO Detroit, MI Kansas City, MO Las Vegas, NV Miami, FL Milwaukee, WI New Orleans, LA Phoenix, AZ Raleigh, NC Tucson, AZ	Baltimore, MD Boston, MA Chicago, IL Fresno, CA Long Beach, CA Los Angeles, CA Minneapolis, MN Philadelphia, PA Portland, OR Sacramento, CA San Diego, CA Seattle, WA Virginia Beach, VA Washington, DC	New York, NY Oakland, CA San Francisco, CA San Jose, CA



City of Chattanooga
Mayor Andy Berke

April 21, 2016

Ms. Donna Williams, Administrator
Economic and Community Development
101 East 11th Street, Suite 200
Chattanooga, TN 37402

Subject: Req. 96475 – Accela Annual Maintenance and Support Renewal Fees – Land
Development Office

Dear Ms. Williams:

Council approval is recommended for the purchase of annual Accela Annual Maintenance and Support Renewal Fees as needed by the Land Development Division of the Economic and Community Development Department. This purchase will be in the amount of \$94,210.57 and will cover the period June 1, 2016 thru May 31, 2017.

This sole source purchase from Accela Government Software is required to support the proprietary Accela Permit System Software utilized by the Land Development Division of Economic and Community Development.

TCA 6-56-304.2 allows for this sole source purchase exempted from the usual advertising and bidding requirements.

Respectfully yours,

A handwritten signature in cursive script that reads "Bonnie Woodward".

Bonnie Woodward
Purchasing Director

BW/sl

Attachment

Notification Details

Preferences Help Close Window

10K Validation Approval : Purchase Requisition 134238 for Smith, Susan (94,210.57 USD)- NIGP Code: 920-45-20

Approve Reject Reassign More Information Request

From **Smith, Susan** Description **ANNUAL MAINTENANCE FOR ACCELA SOFTWARE 6/1/16 - 5/31/17**
 To **10K Excess Notification**
 Sent **18-Apr-2016 09:39:39** Requisition Total **94,210.57 USD**
 Due **25-Apr-2016 09:39:39** Estimated Tax **0.00 USD**
 ID **1455596** Attachments **ACCELA INV #INV-ACC18878**

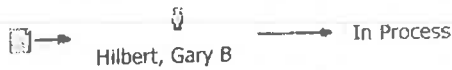
This Requisition will cause the total purchase of this commodity to exceed \$10,000 for the previous 12 months.

NOTE: If you want the Requestor to enter a requisition for a Blanket Agreement for this commodity, reject this requisition.

APPROVAL of this requisition will forward it to the next approver without a Blanket Agreement.

REJECTION of this requisition will return it to the requestor with a notification to create a requisition for a Blanket Agreement.

Approval Sequence



Num	Name	Action	Action Date	Note
1	Smith, Susan P.	Submitted	18-Apr-2016 09:39:39	

Related Applications

Open Document

Response

Note: NEED COUNCIL APPROVAL. SET FOR 4/19/16 COUNCIL MEETING.

Return to Worklist

Display next notification after my response

Approve Reject Reassign More Information Request

Privacy Statement

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Accela Inc.
2633 Camino Ramon, Suite 500
San Ramon CA 94583

Invoice # INV-ACC18878
Invoice Date 04/01/2016
Invoice Currency USD
Term Start Date 06/01/2016
Term End Date 05/31/2017
Billing Details #
Page 1 of 1

Bill To:
Chattanooga, TN - City of
City of Chattanooga
101 East 11th St., Suite 101
Chattanooga TN 37402

Ship To:
Chattanooga, TN - City of
City of Chattanooga
101 East 11th St., Suite 101
Chattanooga TN 37402

Purchase Order No.	Customer ID	Accela Contract	Payment Terms	Due Date
	1626 Chattanooga, TN - City of	6948_2016-06-01_2017-05-31	Net 30	05/01/2016
Item Number	Description	Quantity	Ext. Price	
MR100ACAM120601	Accela Citizen Access Annual Maintenance and Support Renewal	65	\$59,335.40	
MR100ALMM120601	Accela Land Management Annual Maintenance and Support Renewal	15	\$11,846.64	
MR100GISM120601	Accela GIS Annual Maintenance and Support Renewal	8	\$14,170.72	
MR100IVRM120601	Accela IVR Annual Maintenance and Support Renewal Maintenance fees for period: June 1, 2016 to May 31, 2017	497,000	\$8,857.81	

Susan Smith

Subtotal \$94,210.57
Trade Discount
Tax \$0.00
Total Invoice Amount USD \$94,210.57

**IT SENT FROM
ACCOUNTS PAYABLE**

*Call to pay
4/18/16 CH*

Please direct inquiries to:
Accounts Receivable Dept. at (925) 659-3275
Send an email to: accountsreceivable@accela.com

Accela TAX ID: 94-276-7678

Remit To:
Accela Inc.
774375
4375 Solutions Center
Chicago, IL 60677-4003

Wiring Instructions
Wells Fargo Bank
For credit to: Accela Inc.
Account: 412-1765507
ABA: 121000248