

SAFER STREETS | GROWING ECONOMY | STRONGER NEIGHBORHOODS

FY 2020 Budget

City of Chattanooga

Maura Black Sullivan, Chief Operating Officer Daisy Warren Madison, Chief Financial Officer

HIGH PERFORMING GOVERNMENT | SMARTER STUDENTS, STRONGER FAMILIES

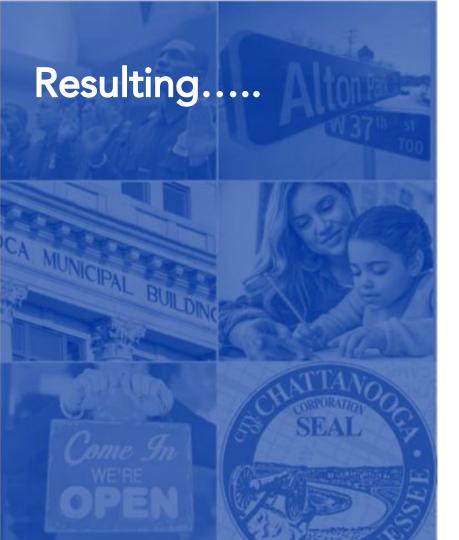


Budgeting for Outcomes





- Reducing homelessness.
- Creating ladders of economic mobility for all Chattanoogans.
- Improving delivery of high quality early learning support.
- Continuing Baby University to strengthen families.
- Efficient, effective delivery of core services.
- Connecting more families to more affordable housing opportunities.
- Recruiting and retaining talented city employees.
- Partnering with regional leaders to ensure resiliency for our community for future generations.



- A growing economy with 3.3% unemployment in February 2019. The lowest for February since 2000.
- Employment growth of 3.3% in last 12 months.
- Construction industry growth of 6% -- twice the U.S. rate.
- The 3rd highest wage growth in the country for a mid-sized city.
- Improved health outcomes for children and families.
- Significant reductions in violent crime and gun crimes.
- Highest rating possible for our Fire Department.

Budget Summary Challenges

- IMPROVE ACT called the "2017 Tax Cut Act"- described as largest cut in Tennessee history
 - Enhances Highway revenue by increasing fuel taxes and vehicle registration
 - Cuts major revenue sources
 - 1% cut to state sales tax on food
 - Phase out in 2021 of Hall income tax

\$900K reduction in FY2019 \$880K reduction in FY2020 Loss of \$3.5 million by 2021

• This results in \$5.3 million reduction to General Fund over three years

| Fund | 2018 | 2019 | 2020 | Total |
|------------------|-------------|-------------|-------------|-------------|
| General | (1,014,591) | (1,762,557) | (2,510,523) | (5,287,671) |
| State Street Aid | 975,148 | 1,305,592 | 1,636,036 | 3,916,776 |
| Net Gain/(Loss) | (39,443) | (456,965) | (874,487) | (1,370,895) |

Budget SummaryAvailable Funds FY 2020

Estimated General Fund revenue is \$263.8 million; 1.15% increase over FY 2019 projected revenues.

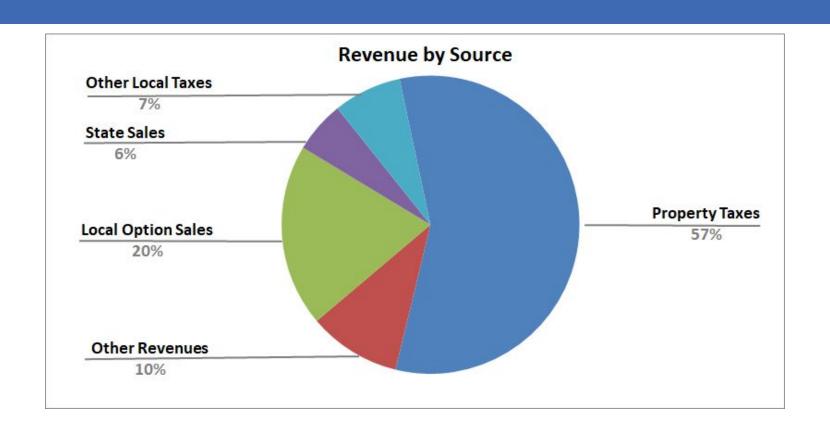
Moderate but stable growth in total revenues

Able to accommodate state revenue reductions and increase in salary and benefits (pension & medical) costs largely due to \$2 million reduction in debt service and moderate economic growth as indicated by increase

- 2.3% local option sales tax collections.
- 1.7% increase in state sales tax collection
- 1.5% increase in property taxes collections

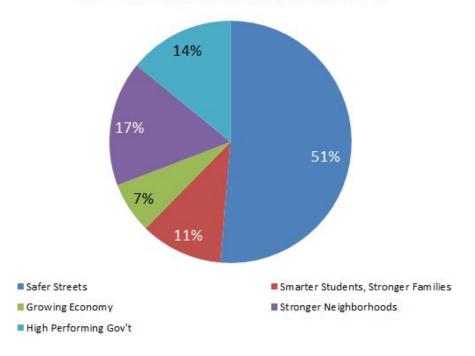
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MAJOR REVENUE SOURCES



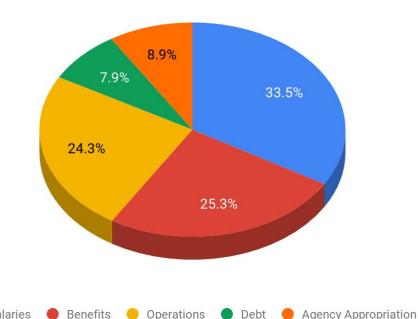
Allocate Revenue to Priorities

Revenue Allocation to Results Area



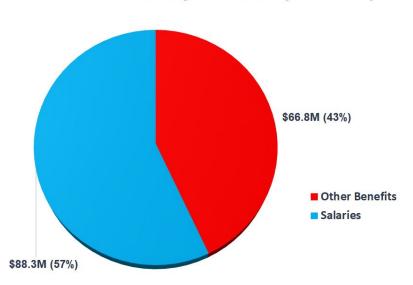
Major Expenditure Highlights

| Description | Amount | |
|----------------------|-------------|--|
| Salaries | 88,326,680 | |
| Benefits | 66,814,519 | |
| Operations | 64,189,279 | |
| Debt | 20,940,110 | |
| Agency Appropriation | 23,536,412 | |
| Total | 263,807,000 | |

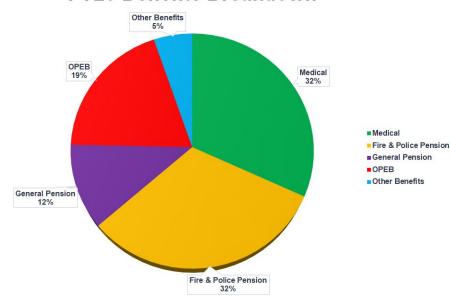


Focus on Benefits for our Employees

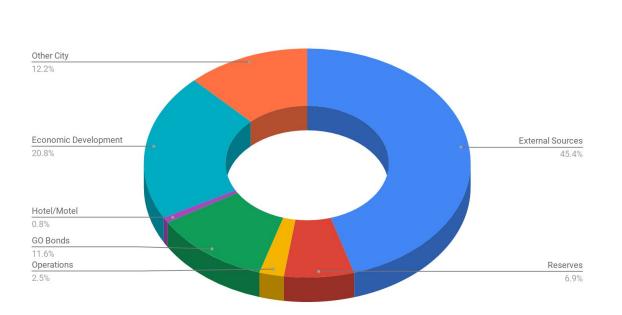
FY20 Total Compensation (\$155.1M)



FY20 Benefits Breakdown



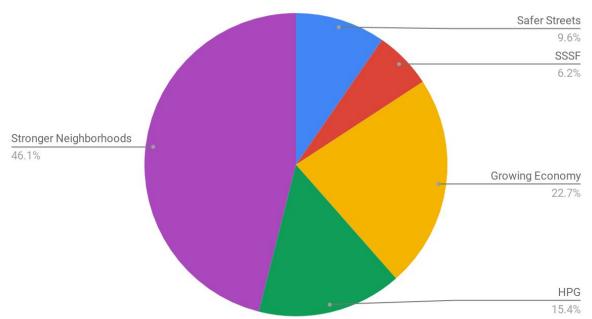
FY20 Capital Budget by Fund Source General Government Projects



| \$39,327,396.00 |
|-----------------|
| \$6,000,000.00 |
| \$2,124,850.00 |
| \$10,019,352.00 |
| \$669,889.00 |
| \$18,000,000.00 |
| \$10,551,089.00 |
| |

Allocate Capital Dollars to Priorities General Government Projects

Capital Expenditures by Results Area





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Budget Highlights FY 2020 Budget

HIGH PERFORMING GOVERNMENT | SMARTER STUDENTS, STRONGER FAMILIES



Safer Streets

Highlights:

- Successful crime prevention strategies, including support for our Gun Crime teams and the state-of-the-art Real Time Intelligence Center.
- Maintaining high levels of staffing and providing additional fire apparatus replacements for the Chattanooga Fire Department so that we can preserve our ISO Class 1 rating - the highest rating possible.
- Ongoing re-entry support for ex-offenders, domestic violence survivor services at the Family Justice Center, the Chattanooga Police Department's Explorer program, as well as fire and police services.
- The implementation of "Handle With Care" and our new school liaison program to improve the safety and care of Chattanooga's youth.
- The design of Chattanooga Fire Department's Station 15.

Offers Funded: 26

Total Funded: \$135,423,596

Capital Offers Funded: 24

Capital Offers City Funding: \$6,075,625

Capital Offers External Funding: \$2,321,999



- Street improvements and repairs totaling over \$28 million the largest amount for this work in Chattanooga's history.
- Implementing critical parts of our plan to eliminate homelessness in Chattanooga.
- Funding to make CARTA more efficient and useful for more neighborhoods.
- Curbside recycling for all Chattanoogans.
- Additional funding for our YFD centers and facilities.
- Protecting neighborhood stability through our Affordable Housing Fund.
- Completing key segments of our citywide greenway system.
- Expanding our Open Spaces division.

Offers Funded: 27

Total Funded: \$44,125,642

Capital Offers Funded: 32

Capital Offers City Funding: \$12,920,128 Capital Offers External Funding: \$27,294,750



- Continuing the high level of critical citywide services with no tax increase.
- Creating a framework for a cooperative and comprehensive regional resiliency plan.
- Recruiting and retaining a talented workforce through a fair and equitable pay raise that provides for a 2.5% increase for all civilian employees, as well as a comprehensive study to ensure all city workers are paid at market rate.
- Environmentally conscious purchasing and building management strategies that promote sustainability while saving taxpayer dollars.
- Assessing our zoning and permitting processes.
- Comprehensively reviewing our facilities infrastructure.
- Updating the pavement condition index (PCI) of our streets to prioritize repairs where they are needed the most.
- Supporting residents on fixed incomes through our senior tax freeze and water quality fee assistance.

Offers Funded: 23

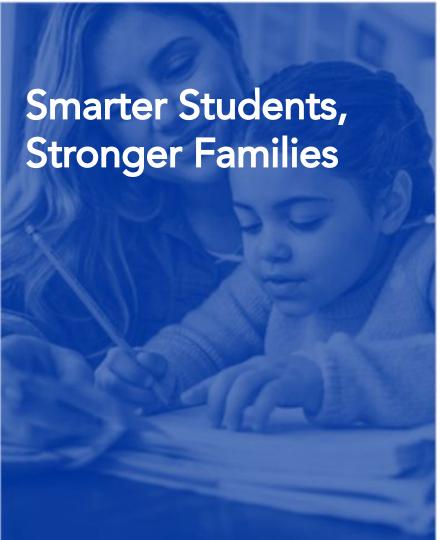
Total Funded: \$37,180,478

Capital Offers Funded: 13 Capital Offers City Funding:

\$13,165,000

Capital Offers External Funding:

\$315,000

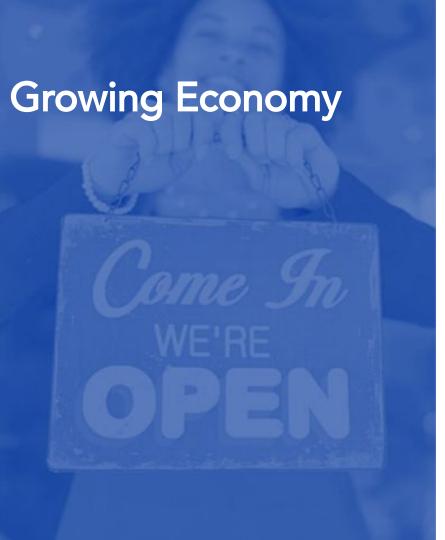


- Continuing "Seats For Success," our landmark initiative to make more high-quality early learning seats available to more kids who need them.
- Our successful Baby University program to help make vulnerable children and parents in our city healthier, safer, and more financially secure.
- Enhancing the curriculum used by all of early learning providers.
- Repairing and securing our existing Head Start centers and planning for new facilities where they are needed the most.
- New partnerships between our local schools and the Chattanooga Police Department.
- Expanding our popular Public Works Summer Jobs initiative.
- Additional compensation for Head Start employees.
- Strengthening our public library branches so that they can continue to be leading learning partners throughout our city.
- Additional funding for our YFD centers and facilities.

Offers Funded: 4

Total Funded: \$29,478,884

Capital Offers Funded: 9
Capital Offers City Funding: \$5,389,547
Capital Offers External Funding: \$0



- Improving economic mobility in Chattanooga to increase the likelihood that our young people will be able to earn more than their parents.
- Supporting 1,000 new jobs at Volkswagen.
- Developing a stronger local workforce through numerous citywide partnerships.
- Supporting the growth of locally-owned small businesses through programs like our Growing Small Business grants, Small Business Corridor grants, Innovation District grants, and Kiva loans.
- Continued neighborhood development, including more sidewalks to enhance pedestrian safety and comfort.
- Preparing for more new jobs at the former Harriet Tubman homes site.
- Catalyzing a new Health & Wellness District through work on the 3rd and 4th Street infrastructure project.

Offers Funded:

Total Funded:

\$19,985,940

Capital Offers Funded: 13

Capital Offers City Funding: \$10,260,000 Capital Offers External Funding: \$9,583,772



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Enterprise Funds & Expenditure Overview FY 2020 Budget

HIGH PERFORMING GOVERNMENT | SMARTER STUDENTS, STRONGER FAMILIES



Major Enterprise Funds

Interceptor Sewer System

| Revenue | FY18 Actual | FY19 Budget | FY20 Proposed | Inc/(Dec) | % change |
|---------------------------------|-------------|-------------|---------------|-------------|----------|
| Sewer Service Charges | 66,818,581 | 69,708,636 | 76,576,876 | 6,868,240 | 9.85% |
| Industrial Surcharges | 3,065,049 | 2,540,453 | 2,602,347 | 61,894 | 2.44% |
| Septic Tank Charges | 357,480 | 371,153 | 407,526 | 36,373 | 9.80% |
| Wheelage and Treatment | 12,388,668 | 10,587,840 | 11,739,116 | 1,151,276 | 10.87% |
| Other | 1,582,886 | 941,918 | 674,135 | -267,783 | -28.43% |
| Total Revenues | 84,212,664 | 84,150,000 | 92,000,000 | 7,850,000 | 9.33% |
| Expense | FY18 Actual | FY19 Budget | FY20 Proposed | Inc/(Dec) | % change |
| Administration | 4,008,481 | 7,724,625 | 8,202,121 | 477,496 | 6.18% |
| Operations | 18,696,174 | 19,265,248 | 17,126,951 | -2,138,297 | -11.10% |
| Plant Maintenance | 3,585,317 | 4,136,590 | 8,460,095 | 4,323,505 | 104.52% |
| Sewer Maintenance | 4,104,816 | 5,446,585 | 8,083,895 | 2,637,310 | 48.42% |
| Moccasin Bend - Liquid Handling | 12,382,342 | 14,751,890 | 12,101,300 | (2,650,590) | -17.97% |
| Appropriation to Capital | 30,900,000 | 33,300,000 | 41,407,500 | 8,107,500 | 24.35% |
| Principal | 10,285,942 | 9,190,674 | 8,851,451 | (339,223) | -3.69% |
| Interest | 2,591,081 | 2,921,106 | 2,602,639 | (318,467) | -10.90% |
| Bank Fees | 82,951 | 113,282 | 149,549 | 36,267 | 32.01% |
| Total Expenses | 86,637,104 | 96,850,000 | 106,985,500 | 10,135,501 | 10.47% |
| Use of Fund Balance | (2,424,440) | (12,700,000 | (14,985,500) | (2,285,500) | 18.00% |

Major Enterprise Funds Water Quality

| Revenue | FY18 Actual | FY19 Budget | FY20 Proposed | Inc/(Dec) | % change |
|--|-------------|-------------|---------------|-----------|----------|
| Water Quality Fee | 19,380,715 | 21,719,000 | 22,566,197 | 847,197 | 3.90% |
| Water Quality Permits | 97,851 | 362,400 | 350,000 | (12,400) | -3.42% |
| Revenue Adjustments | -34,736 | 0 | 0 | - | 0.00% |
| Other | 132,406 | 1,000 | 0 | (1,000) | -100.00% |
| Total Revenues | 19,576,236 | 22,082,400 | 22,916,197 | 833,797 | 3.78% |
| Expense | FY18 Actual | FY19 Budget | FY20 Proposed | Inc/(Dec) | % change |
| Water Quality Management Administration | 3,699,923 | 4,298,605 | 4,597,899 | 299,294 | 6.96% |
| Water Quality Maintenance & Operations | 6,410,097 | 8,917,274 | 9,454,726 | 537,452 | 6.03% |
| Water Quality Side Development | 826,071 | 1,092,639 | 1,068,368 | (24,271) | -2.22% |
| Water Quality Engineering & Project Management | 1,107,994 | 1,313,092 | 1,408,039 | 94,947 | 7.23% |
| Water Quality Public Education | 97,778 | 90,830 | 95,429 | 4,599 | 5.06% |
| Renewal & Replacement | 50,540 | 72,808 | 75,200 | 2,392 | 3.29% |
| Brainerd Levee 1, 2, 3 | 0 | 60,000 | 54,700 | (5,300) | -8.83% |
| Orchard Knob Storm Station | 112,582 | 26,000 | 18,310 | (7,690) | -29.58% |
| Minor Storm Stations | 0 | 14,000 | 13,028 | (972) | -6.94% |
| Principal | 1,999,738 | 1,340,002 | 1,125,795 | (214,207) | -15.99% |
| Interest | 597,302 | 608,234 | 554,189 | (54,045) | -8.89% |
| Bank Fees | 229 | 150 | 165 | 15 | 10.00% |
| Appropriation to Capital Project Fund | 6,628,816 | 4,625,000 | 4,784,875 | 159,875 | 3.46% |
| Total Expenses | 21,531,070 | 22,458,634 | 23,250,723 | 792,089 | 3.53% |
| Use of Fund Balance | (1,954,834) | (376,234) | (334,526) | 41,708 | -11.09% |

Major Funds

| Major Funds | Proposed FY 20 |
|--|-----------------------|
| General Fund | 263,807,000 |
| Golf Course | 1,698,974 |
| Debt Service Fund | 24,361,896 |
| Economic Development Fund | 17,711,961 |
| State Street Aid Fund | 6,452,602 |
| Hotel/Motel Tax Fund | 3,878,878 |
| Automated Traffic Enforcement Fund | 624,000 |
| Narcotics Fund | 310,000 |
| Community Development Fund | 3,489,508 |
| Family Empowerment Fund | 17,343,276 |
| TN Valley Regional Communications | 1,608,386 |
| Water Quality Management Fund | 22,916,197 |
| Interceptor Sewer System Fund | 92,000,000 |
| Solid Waste Fund | <u>4,378,841</u> |
| Total All Budgeted Funds | 460,581,519 |
| Use of Reserves for Capital | 31,810,385 |
| Total Operation & Reserve Funds | 492,391,905 |
| Total Capital Budget | <u> 195,334,785</u> |
| Grand Total Operation & Capital | <u>687,726,690</u> |
| | |

Next Steps...

Budget Education Sessions

May 21: Legislative, Internal Audit, City Attorney, Executive, GG Operations, Finance, Human Resources, Fire

May 28: Police, Public Works

June 4: CDOT, Planning (RPA & Zoning), ECD(part 1)

June 11: ECD (Part II), YFD, Agencies

June 18: Capital Review, Overall Review/Final Discussion

1st Vote on Budget Ordinance Public Hearing: 6:00pm

June 26: Final Vote on Budget

In Summary...

- No Property Tax Rate Increase
- Second lowest tax rate since 1959.
- Building economic mobility in our city.
- Ensuring a resilient region.
- Another all time high of paving dollars.
- Investing in tools to end homelessness.
- Fully fund employee benefits.
- Support for childcare providers.